Thermal Solutions for every challenge.

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17th -19th Nov. 2020 www.onejoon. e © ONEJOON | 2020



01 Introduction



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02 Improved Economics for CF Production

03 Equipment Innovations

ONEJOON acquires Eisenmann Thermal Solutions **Background and CF Market Position**





EISENMANN

*1951 1st Dryers for ST/Sz for CF in 1999 1st OxOvens and LT/HT Furnaces in 2005



Ruhstrat *1888 1st UHTF for CF in 1987



Cooperation with Eisenmann and Ruhstrat began in 2008 resulting in a merger



EISENMANN Thermal Solutions (ETS) *2015

Preferred Supplier for many Aerospace and Industrial CF manufacturers

ONEJOON



*2000 Over 100 kilns, high temperature furnaces and material handling systems for electronic parts and battery materials



Cooperation with ETS for battery materials started in 2016, JV established in 2019

ONEJOON acquires ETS in January 2020



Korea, Germany, China, USA



Technology leader for high end battery kilns



Market leader for Carbon Fiber Thermal **Process Equipment**

172 Oxidation Ovens, 42 LT/HT Furnaces, 8 UHT Furnaces



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Improved Economics for CF Production

Many approaches to make CF more affordable:

Alternative, low cost precursors
 (Lignin, Textile PAN, Polyethylene, ...)

• New Production Technologies

 \rightarrow Only pilot scale, unproven on production scale

Precursor
Utilities
Labor
Depreciation
Other





Generic Estimation - Costs of CF (as of 2011)

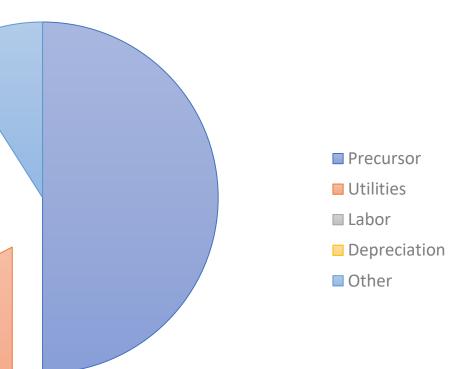
Improved Economics for CF Production

Equipment manufacturers can help to reduce costs for utilities, labor and depreciation by...

• Designing the equipment for better performance, ease of

service and maintenance, etc.

 Reducing the CAPEX/kg CF with larger CF Lines Generic Estimation - Costs of CF (as of 2011)





Improved Economics for CF Production



Ways to achieve this:

Economies of scale - build larger CF lines and reduce CAPEX / kg CF





3. Improve equipment maintenance, cleaning and operation



Economies of scale - build larger CF lines and reduce Capex / kg CF

Wider Tow Bands

- \sim 2010: 1.8 3.0m \sim 2020: 3.0m → 4 - 5m
- \rightarrow 3.0m lines have become an industry standard

→ best-in-class performance is pivotal to reduce waste by providing uniform properties over the full width of the tow band.

→ customers today are now requiring equipment with larger tow bands without compromising performance and material quality.



Faster Line Speeds

~ 2010:	average 8 -10m/min
~ 2020:	average 10-12m/min, max. 15m/mir

\rightarrow ~ 20% increase in line speed

 \rightarrow More CF producers targeting 15m/min, some even more

Shorter Cycle Times

~ 2010:	Oxidation 60 - 120 min
~ 2020:	Oxidation 45 - 90 min

Carbonization 90 – 120 sec, each Carbonization 60 – 120 sec, each

 \rightarrow Long oxidation cycle times have been reduced by $\sim 25\%$

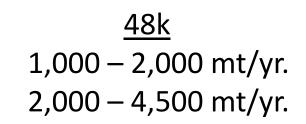
 \rightarrow Carbonization cycle time less impacted but more inquiries for shorter cycles

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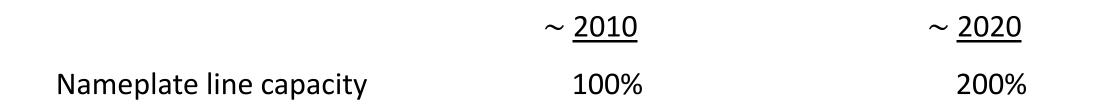


Single Line Production Capacity (12k / 48k)

	<u>12k</u>
~ 2010	750 – 1,500 mt/yr.
~ 2020	1,500 – 3,500 mt/yr.

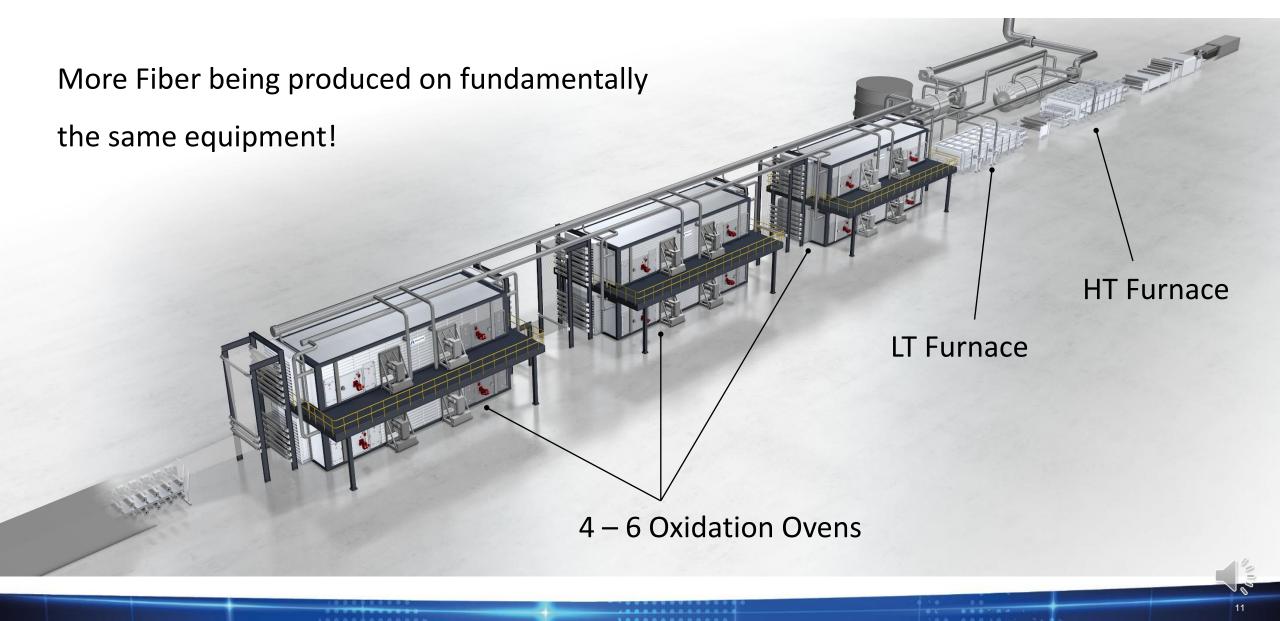


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Investment Costs Relation - Equipment Only, No Services Comparing a 1,050 mt/yr. production line with a 1,750 mt/yr. production line 112% 100% CAPEX +12% for base equipment compared to +67% production capacity 1,050 mt/yr 1,750 mt/yr. CAPEX /kg CF $- 33\%^*$ Oxidation Ovens Carbonization Furnaces

*Other CAPEX may not scale as advantageously

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Economies of scale - build larger CF lines and reduce Capex / kg CF

- Larger tow band widths
- Higher line speeds
- Shorter cycle times (especially in oxidation)

 \rightarrow increasing nominal line capacities

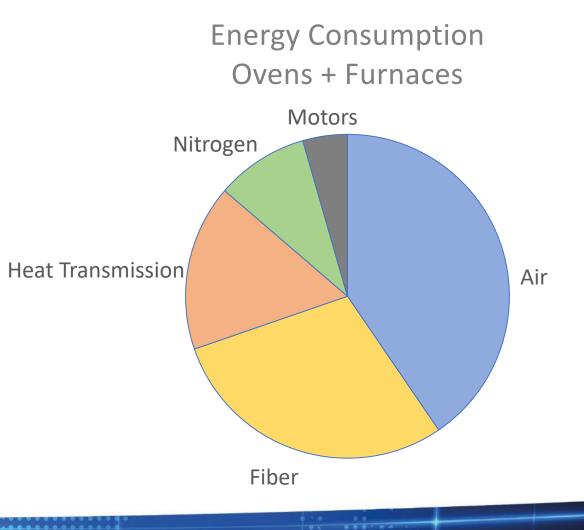
- \rightarrow A single new CF line accounts for 1,500 4,500 mt/yr. capacity addition to the market
- → The investment in larger equipment is more economical considering the CAPEX for ovens and furnaces

Reduced Utility Costs





Reduce utility costs / kg CF



Energy consumption is the main diver

for utility costs / kg CF



Reduced Utility Costs

Impact of equipment scale up on the energy consumption

• Throughput increases \rightarrow energy needed for the fiber increases as well

(tow band width = number of tows, line speed)

• Larger Equipment \rightarrow more energy needed to heat up air and nitrogen

(tow band width, not impacted significantly by line speed)

• Increased heat loss for larger equipment, but scales at a lower rate

Reduced Utility Costs





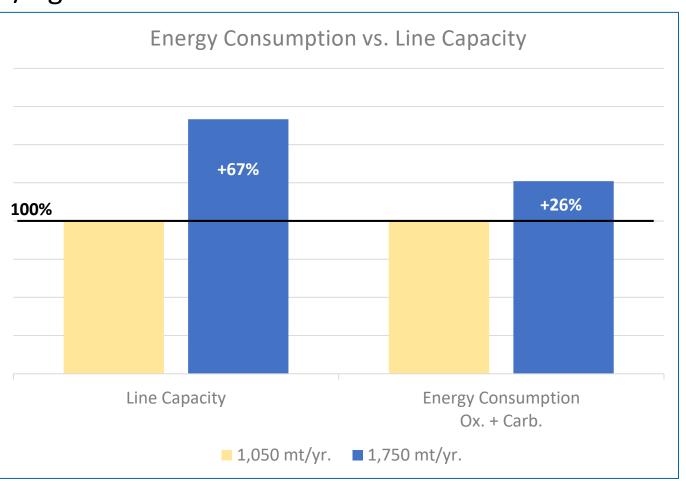
Reduce utility costs / kg CF

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Increased Line Capacity +67%

Energy Consumption +26%

ightarrow - 24% Energy Consumption / kg CF





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Improve equipment maintenance, cleaning and operation





Improve equipment maintenance, cleaning and operation

All CF manufacturers want to minimize any down time for maintenance and cleaning. Lost production time is lost revenue.

Cleaning is the primary reason for fiber line down time.

Innovations to allow operators to perform general cleaning and maintenance activities while in operation increases fiber line up time.

Improve equipment maintenance, cleaning and operation



Oxidation:

- Roll out fans
- Highly efficient natural gas heat exchangers
- Hybrid heat systems





Improve equipment maintenance, cleaning and operation



Oxidation:

- Removable screens & easy lock doors
- Auto Louver Systems



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Improve equipment maintenance, cleaning and operation



Oxidation:

• AVMS – Air Velocity Monitoring System



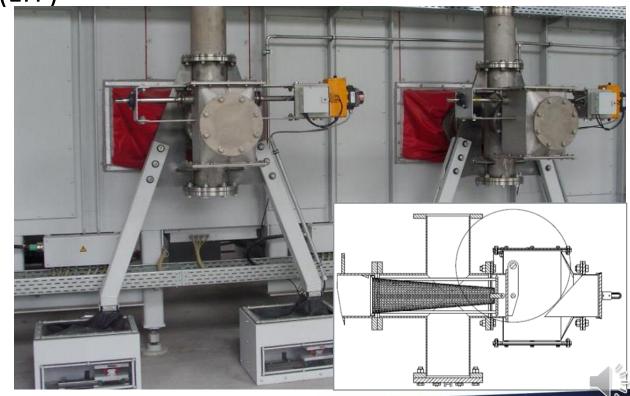


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Improve equipment maintenance, cleaning and operation

Carbonization Furnaces:

- Movable, freely positionable exhaust gas ports w/ filter cartridges (LTF)
- Alternative muffle designs and materials (LTF)
- Improved insulation concepts
- Advanced end seal systems
- Improved access for operation





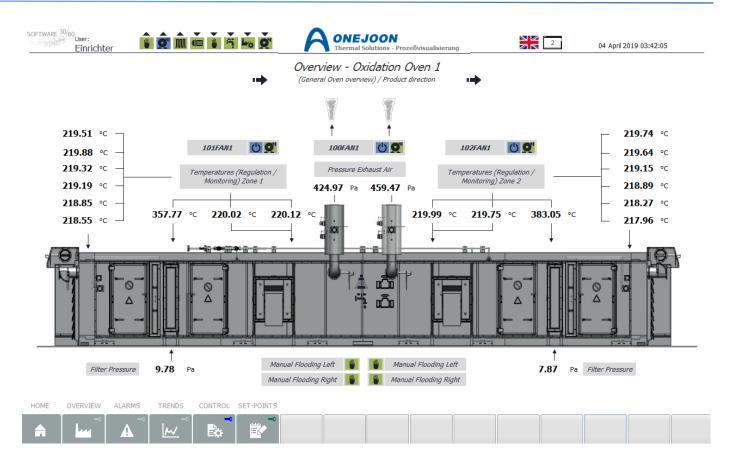
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Improve equipment maintenance, cleaning and operation



Software and El. Hardware

- Improved Hardware + Software design architecture
- Modular Software, faster commissioning
- Intuitive user interface



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Improve equipment maintenance, cleaning and operation





Improve equipment maintenance, cleaning and operation

- Most CF Producers have the same needs, only a few require highly customized equipment (80:20)
- Standard equipment today already include significantly more features than ~ 2010
- Advanced features increase production 'Up-Time'





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Outlook





Larger carbon fiber lines, higher line speeds



New equipment designs for large tow band widths



Improved production efficiency

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